

COMPANY UPDATE

2026. 8. 18

Finance/Consumer Goods Team

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Analyst

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▶ AT A GLANCE

BUY		
Target price	KRW60,000	41.2%
Current price	KRW42,500	
Market cap	KRW2.3t/USD1.6b	
Shares (float)	53,091,840 (58.0%)	
52-week high/low	KRW54,200/KRW36,100	
Avg daily trading value (60-day)	KRW7.7b/USD5.4m	

▶ ONE-YEAR PERFORMANCE

	1M	6M	12M
Misto Holdings (%)	-5.5	-19.8	16.1
Vs Kospi (%pts)	-7.1	-36.7	-46.3

▶ KEY CHANGES

(KRW)	New	Old	Diff
Recommend.	BUY	BUY	
Target price	60,000	60,000	0.0%
2026E EPS	5,248	5,248	0.0%
2027E EPS	5,523	5,523	0.0%

▶ SAMSUNG vs THE STREET

No of estimates	9
Target price	60,222
Recommendation	4.0
※ Rating: 4 < → BUY, 3 = HOLD, 2 > → SELL	



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Misto Holdings (081660)

Fila Korea's growth confirmed; China is next

- Misto Holdings' 2Q operating profit exceeded consensus by 36%.
- Growth acceleration in Fila Korea has been confirmed; future expansion of the distribution business in Greater China should be a key driver.
- We maintain our target price of KRW60,000 (11x 2027 P/E) and BUY rating.

WHAT'S THE STORY?

Delivers long-awaited earnings surprise in 2Q: Misto Holdings reported 2Q revenue of KRW1.4312t (up 17% y-y) and operating profit of KRW295.2b (up 62% y-y), both exceeding consensus by 6% and 36%, respectively. The upside was driven by: 1) strong demand for subsidiary Acushnet Holdings' new product launches—including the Titleist GTS driver—; and 2) a sharper-than-expected recovery in Fila Korea's sales. Subsidiary Acushnet Holdings posted revenue of KRW1.2t (up 22% y-y), with operating profit of KRW258.8b (up 75% y-y; OPM 21%). The Misto business posted revenue of KRW200.4b (down 7% y-y), with operating profit of KRW36.4b (up 7% y-y; OPM 18.2%). Excluding Fila USA, Misto's revenue would have grown 4% y-y. Misto sales broke down into: 1) Fila Korea KRW83.8b (up 10% y-y); 2) DSF KRW26.1b (up 18% y-y); 3) Fila USA KRW6.8b (down 78% y-y); and 4) distribution operation in Greater China KRW35.7b (down 19% y-y)—nb, the decline in distribution sales in Greater China was due to a y-y high base effect from Mardi Mercredi, with non-Mardi Mercredi brands continuing to post triple-digit growth y-y.

Domestic growth confirmed; focus now on accelerating distribution sales in greater China: Fila Korea's 2Q sales rose 10% y-y, accelerating from just 0.2% growth in 1Q, with operating profit turning positive q-q. Strong demand for new running product launches in August is expected to sustain growth in 2H. In Greater China, gradual expansion of distribution sales is anticipated due to: 1) new store openings by Junzi (currently two locations: Taikoo Li Chengdu and Taikook Li Sanlitun); and (2) easing base effects from Mardi Mercredi. However, ahead of the planned rollout of three additional brands by 1H27, upfront costs related to staffing and infrastructure should be inevitable. Meanwhile, Acushnet Holdings' 2Q results reflected some front-loading of demand for new products; therefore, a normalization of growth momentum in 2H should be factored in.

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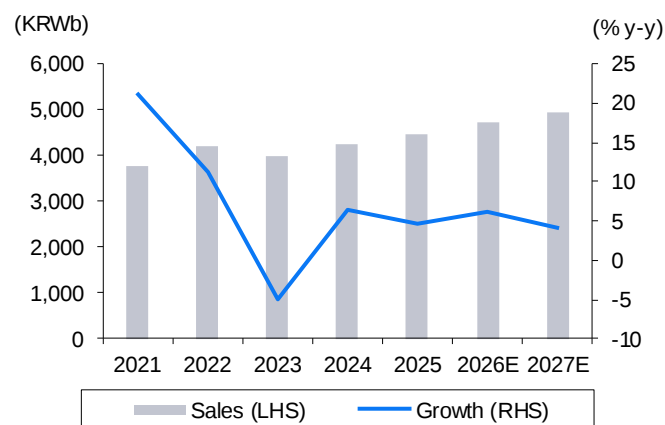
Attention on shareholder return execution: Coupled with Fila Korea's recovery and the projected expansion of distribution sales in Greater China, aggressive shareholder returns are expected to provide downside support for the stock. The company has already executed 62% of its KRW500b shareholder return target for 2025-2027, including KRW25b in share buybacks (1% of outstanding shares) this year, with plans to cancel them by year-end. The strong execution of shareholder return policy supports our target price of KRW60,000 (SOTP-based: Acushnet Holdings equity value of KRW1.9t up Misto segment's operational value of KRW0.9t) and maintains our BUY rating.

Misto Holdings: Results and forecasts

(KRWb)	1Q25	2Q25	3Q25	4Q25	1Q26	2Q26	3Q26E	4Q26E	2024	2025	2026E	2027E
Sales	1,237	1,228	1,088	915	1,289	1,431	1,152	830	4,269	4,469	4,703	4,869
Misto	216	216	181	217	186	200	179	224	917	830	790	910
Fila	183	172	141	170	147	165	138	173	827	667	622	645
Other brands	32	44	39	47	39	36	41	51	91	162	168	264
Acushnet Holdings	1,022	1,011	908	698	1,103	1,231	973	606	3,351	3,639	3,913	3,960
Operating profit	163	182	132	(2)	194	295	159	(63)	361	475	586	679
Misto	2	34	9	30	22	36	23	17	(40)	75	99	192
Acushnet Holdings	160	148	123	(31)	172	259	136	(80)	401	400	487	487
Operating margin (%)												
Operating profit	13.1	14.8	12.1	(0.2)	15.0	20.6	13.8	(7.6)	8.5	10.6	12.5	13.9
Misto	1.1	15.8	4.8	13.6	11.9	18.2	13.0	7.5	(4.4)	9.0	12.5	21.1
Acushnet Holdings	15.7	14.6	13.6	(4.5)	15.5	21.0	14.0	(13.1)	12.0	11.0	12.4	12.3
Chg (% y-y)												
Sales	4.6	4.5	3.7	6.3	4.2	16.6	5.9	(9.3)	6.5	4.7	5.2	3.5
Misto	(11.1)	(8.9)	(12.0)	(6.4)	(13.9)	(7.4)	(0.7)	3.3	2.2	(9.6)	(4.8)	15.2
Fila	(19.6)	(18.1)	(23.6)	(16.4)	(20.1)	(4.4)	(2.3)	1.6	(7.8)	(19.3)	(6.7)	3.7
Other brands	120.4	62.1	94.3	64.7	21.3	(18.9)	5.0	9.6		79.5	3.1	57.8
Acushnet Holdings	8.7	7.9	7.5	10.9	8.0	21.7	7.2	(13.2)	7.8	8.6	7.5	1.2
Operating profit	(0.4)	29.8	41.2	nm	19.0	62.3	21.0	nm	18.9	31.6	23.4	16.0
Misto	(62.0)	nm	nm	nm	874.8	6.6	168.8	(43.0)	nm	nm	32.2	94.7
Acushnet Holdings	2.0	3.4	12.5	nm	6.9	75.2	10.5	nm	11.3	(0.2)	21.7	0.0

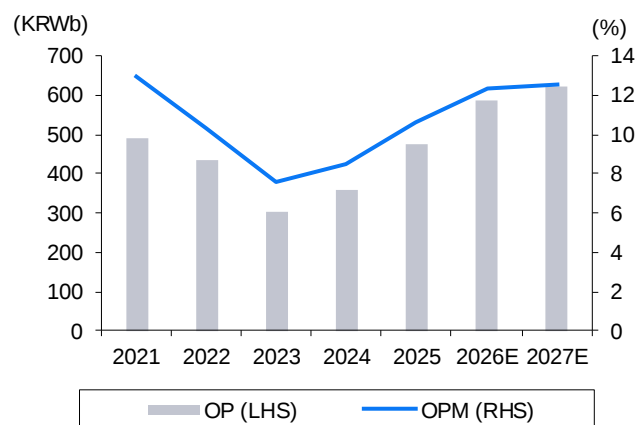
Source: Company data, Samsung Securities estimates

Misto Holdings: Sales and growth



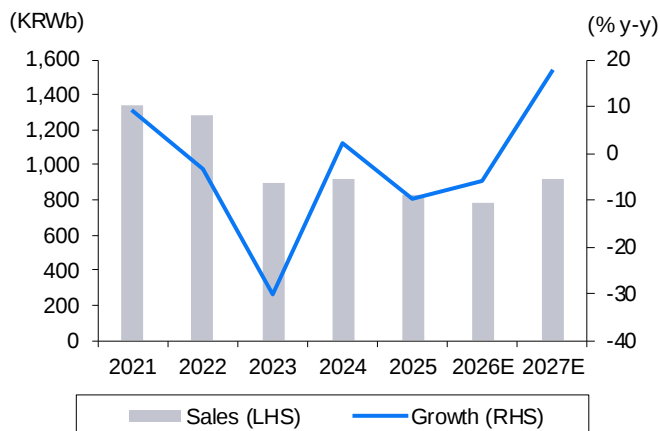
Source: Company data, Samsung Securities estimates

Misto Holdings: Operating profit and operating margin



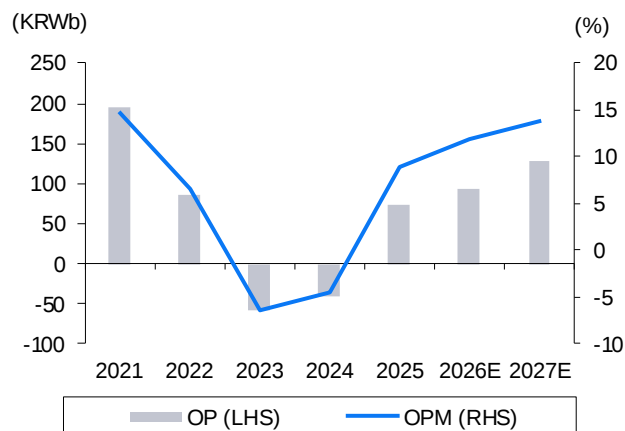
Source: Company data, Samsung Securities estimates

Misto business: Sales and growth



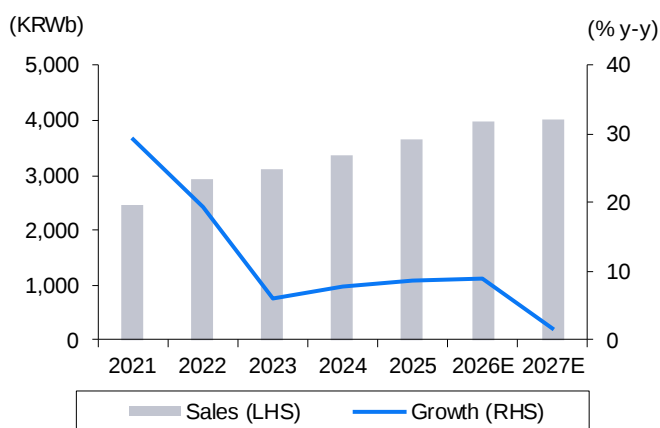
Source: Company data, Samsung Securities estimates

Misto business: Operating profit and operating margin



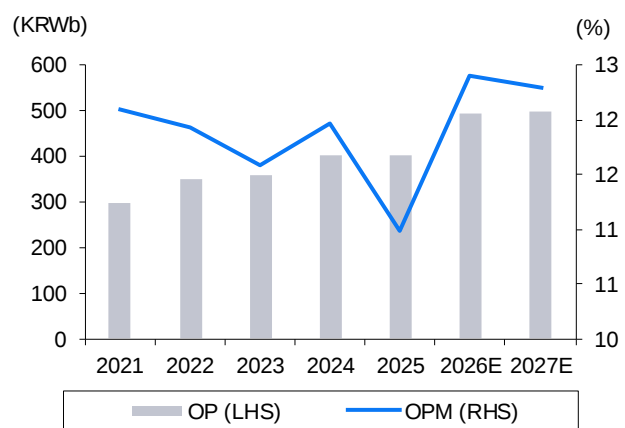
Source: Company data, Samsung Securities estimates

Acushnet: Sales and growth



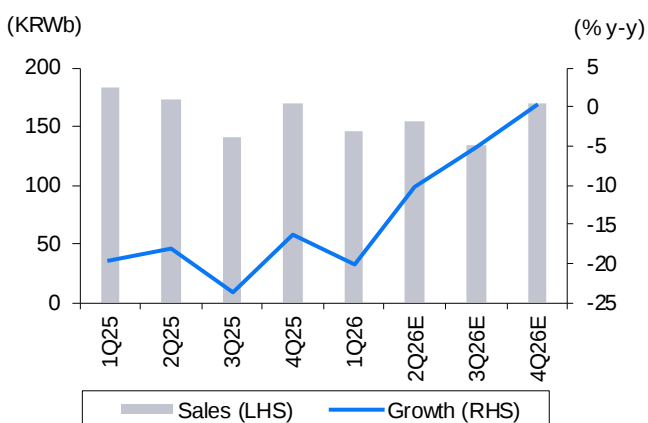
Source: Company data, Samsung Securities estimates

Acushnet: Operating profit and operating margin



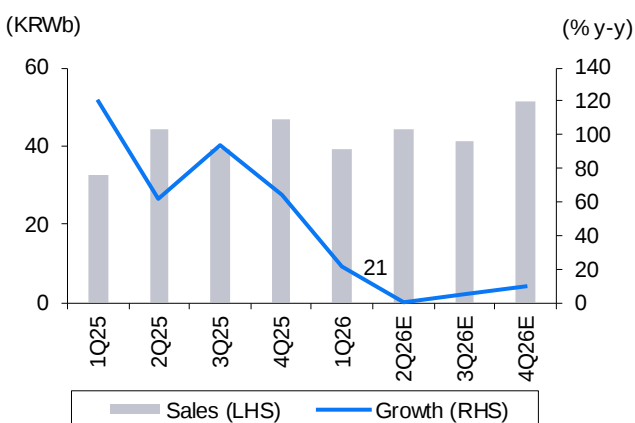
Source: Company data, Samsung Securities estimates

Fila: Sales and growth



Source: Company data, Samsung Securities estimates

Other brands: Sales and growth



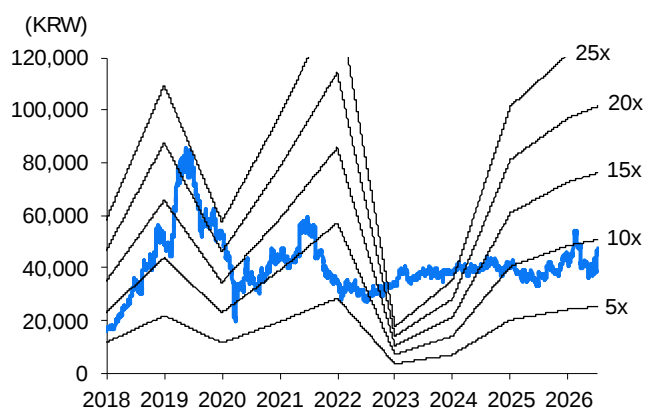
Source: Company data, Samsung Securities estimates

Misto Holdings: Sum-of-the-parts valuation

(KRWb)	Calculation	Value	Note
Acushnet market cap		7,651	As of Aug 14, 2026
Acushnet stake (%)		51%	
Acushnet discount (%)		50%	
Acushnet's equity value	A	1,951	
Misto Holdings EBITDA		218	2027E (consolidated less Acushnet)
Target EV/EBITDA (x)		4.1	Korean brand's average 2027E EV/EBITDA
Misto business value	B	895	
Net cash	C	315	2027E (consolidated less Acushnet)
Misto Holdings target market cap	A + B + C	3,162	
Outstanding shares ('000)		53,091,840	
Target price (KRW)		60,000	Equivalent to 12x 2027 P/E

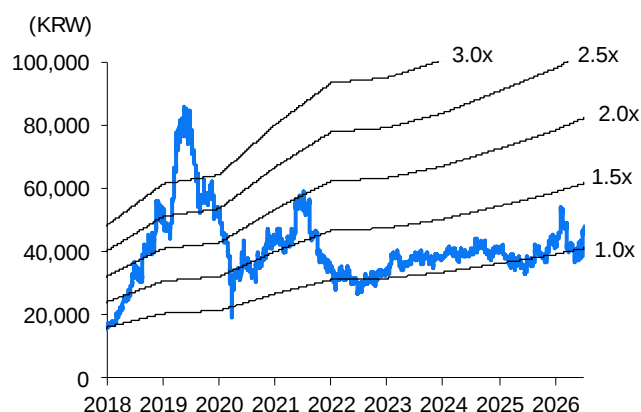
Source: Bloomberg, Samsung Securities estimates

Misto Holdings: 12-month forward P/E band



Source: Bloomberg, Samsung Securities estimates

Misto Holdings: 12-month forward P/B band



Source: Bloomberg, Samsung Securities estimates

Income statement

Year-end Dec 31 (KRWb)	2024	2025	2026E	2027E	2028E
Sales	4,269	4,469	4,703	4,869	4,941
Cost of goods sold	2,031	2,087	2,118	2,184	2,203
Gross profit	2,238	2,382	2,585	2,685	2,738
Gross margin (%)	52.4	53.3	55.0	55.1	55.4
SG&A expenses	1,877	1,907	1,999	2,006	2,053
Operating profit	361	475	586	679	684
Operating margin (%)	8.5	10.6	12.5	13.9	13.9
Non-operating gains (losses)	-21	-17	-6	-6	10
Financial profit	67	56	66	63	63
Financial costs	141	170	160	167	167
Equity-method gains (losses)	62	76	90	99	109
Other	-8	21	-2	-2	5
Pre-tax profit	339	458	580	673	695
Taxes	132	109	147	171	177
Effective tax rate (%)	38.8	23.8	25.4	25.4	25.4
Profit from continuing operations	208	349	432	502	518
Profit from discontinued operations	0	0	0	0	0
Net profit	208	349	432	502	518
Net margin (%)	4.9	7.8	9.2	10.3	10.5
Net profit (controlling interests)	84	224	279	293	312
Net profit (non-controlling interests)	124	124	154	209	206
EBITDA	512	667	777	864	865
EBITDA margin (%)	12.0	14.9	16.5	17.8	17.5
EPS (parent-based) (KRW)	1,398	3,743	5,248	5,523	5,885
EPS (consolidated) (KRW)	3,448	5,818	8,143	9,456	9,760
Adjusted EPS (KRW)*	1,398	3,743	5,248	5,523	5,885

Cash flow statement

Year-end Dec 31 (KRWb)	2024	2025	2026E	2027E	2028E
Cash flow from operations	494	567	576	582	654
Net profit	208	349	432	502	518
Non-cash profit and expenses	357	380	342	342	323
Depreciation	107	133	148	143	139
Amortization	44	59	43	42	41
Other	206	187	151	157	142
Changes in A/L from operating activities	24	-64	-16	-7	61
Cash flow from investments	-194	-233	-754	45	47
Change in tangible assets	-146	-239	-350	-170	-160
Change in financial assets	-45	58	4	-1	4
Other	-3	-52	-409	215	202
Cash flow from financing	-254	-382	283	-83	-129
Change in debt	226	221	531	31	3
Change in equity	14	11	-10	0	0
Dividends	-102	-139	-98	-104	-112
Other	-391	-475	-140	-10	-20
Change in cash	98	-58	292	646	699
Cash at beginning of year	586	683	626	917	1,564
Cash at end of year	683	626	917	1,564	2,263
Gross cash flow	564	728	775	844	841
Free cash flow	348	328	226	412	494

Note: *Excluding one-off items

**Fully diluted, excluding one-off items

***From companies subject to equity-method valuation

Source: Company data, Samsung Securities estimates

Balance sheet

Year-end Dec 31 (KRWb)	2024	2025	2026E	2027E	2028E
Current assets	2,462	2,334	2,468	3,132	3,681
Cash & equivalents	683	626	917	1,564	2,263
Accounts receivable	508	475	431	436	394
Inventories	1,019	1,016	921	932	843
Other current assets	252	218	198	200	181
Fixed assets	3,074	3,185	4,027	4,013	3,977
Investment assets	208	184	168	170	154
Tangible assets	799	998	1,036	1,063	1,084
Intangible assets	1,973	1,925	2,552	2,511	2,469
Other long-term assets	93	77	270	270	270
Total assets	5,536	5,519	6,494	7,145	7,658
Current liabilities	1,234	1,098	1,199	1,217	1,150
Accounts payable	298	281	255	258	233
Short-term debt	420	334	505	505	505
Other current liabilities	516	484	440	455	412
Long-term liabilities	1,566	1,827	2,166	2,189	2,173
Bonds & long-term debt	1,105	1,328	1,700	1,720	1,730
Other long-term liabilities	461	499	466	469	444
Total liabilities	2,800	2,925	3,365	3,406	3,324
Owners of parent equity	2,005	1,932	2,306	2,708	3,097
Capital stock	61	61	61	61	61
Capital surplus	71	82	72	72	72
Retained earnings	1,621	1,479	1,660	1,849	2,049
Other	252	310	514	726	916
Non-controlling interests' equity	731	662	823	1,031	1,237
Total equity	2,736	2,594	3,129	3,739	4,335
Net debt	937	1,273	1,516	900	208

Financial ratios

Year-end Dec 31	2024	2025	2026E	2027E	2028E
Growth (%)					
Sales	6.5	4.7	5.2	3.5	1.5
Operating profit	18.9	31.6	23.4	16.0	0.8
Net profit	35.7	67.8	24.0	16.1	3.2
Adjusted EPS**	99.4	167.8	40.2	5.2	6.6
Per-share data (KRW)					
EPS (parent-based)	1,398	3,743	5,248	5,523	5,885
EPS (consolidated)	3,448	5,818	8,143	9,456	9,760
Adjusted EPS**	1,398	3,743	5,248	5,523	5,885
BVPS	34,479	41,923	43,615	51,202	58,576
DPS (common)	1,200	1,980	1,840	2,089	2,156
Valuations (x)					
P/E***	28.8	11.4	8.1	7.7	7.2
P/B***	1.2	1.0	1.0	0.8	0.7
EV/EBITDA	8.0	6.7	5.9	4.8	4.3
Ratios (%)					
ROE	4.3	11.4	13.1	11.7	10.8
ROA	4.0	6.3	7.2	7.4	7.0
ROIC	6.2	9.4	10.3	11.2	11.4
Payout ratio	82.5	47.0	34.9	37.7	36.5
Dividend yield (common)	3.0	4.6	4.3	4.9	5.1
Net debt to equity	34.2	49.1	48.5	24.1	4.8
Interest coverage (x)	3.5	4.1	5.2	5.8	5.8

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Target price changes in past two years



Rating changes over past two years (adjusted share prices)

Date	2025/10/29	2026/7/9
Recommendation	BUY	BUY
Target price (KRW)	54000	60000
Gap* (average)	-20.02	
(max or min)**	0.37	

Note: * [(average, maximum, or minimum share price over duration of target price minus target price) / target price] x 100%

** Maximum/minimum share price if new target is higher/lower than market close on the business day prior to target price change

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Company

BUY	Expected to increase in value by 15% or more within 12 months and is highly attractive within sector
HOLD	Expected to increase/decrease in value by less than 15% within 12 months
SELL	Expected to decrease in value by 15% or more within 12 months

Industry

OVERWEIGHT	Expected to outperform market by 5% or more within 12 months
NEUTRAL	Expected to outperform/underperform market by less than 5% within 12 months
UNDERWEIGHT	Expected to underperform market by 5% or more within 12 months

* Note: Effective Jul 27, 2023, BUY, HOLD, and SELL criteria are based on expectations of share-price moves of 15% or more within 12 months

Percentage of ratings in 12 months prior to 2026.06.30

BUY(85.5%)-HOLD(14.5%)-SELL(0%)

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