

COMPANY UPDATE

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Industrial Team

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► AT A GLANCE

BUY		
Target price	KRW35,000	23.5%
Current price	KRW28,350	
Market cap	KRW2.4t/USD1.7b	
Shares (float)	83,607,415 (41.3%)	
52-week high/low	KRW29,450/KRW16,150	
Avg daily trading value (60-day)	KRW5.9b/USD4.1m	

► ONE-YEAR PERFORMANCE

	1M	6M	12M
GS Retail (%)	9.9	36.3	73.0
Vs Kospi (%pts)	34.4	10.8	-10.8

► KEY CHANGES

(KRW)	New	Old	Diff
Recommend.	BUY	BUY	
Target price	35,000	30,000	16.7%
2026E EPS	2,731	2,315	18.0%
2027E EPS	2,863	2,319	23.5%

► SAMSUNG vs THE STREET

No of estimates	14
Target price	32,000
Recommendation	4.0

※ Rating: 4 < → BUY, 3 = HOLD, 2 > → SELL



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GS Retail (007070)

Earnings improve across most business areas

- GS Retail reported a 2Q consolidated operating profit of KRW109.4b, beating consensus by 8%.
- Its convenience store business was the primary driver of earnings growth, but the supermarket and home shopping segments also contributed meaningfully.
- The strong sales momentum and operating leverage in convenience stores should continue well into 2H26.

WHAT'S THE STORY?

2Q review: GS Retail's 2Q consolidated sales and operating profit rose a respective 6.7% and 27.5% y-y to KRW3.2t and KRW109.4b—the latter beating consensus by 8%. The convenience store business showed robust earnings improvement, as: 1) its shift toward a profitability-focused strategy since last year eased fixed-cost burden; and 2) same-store sales grew 7.5% y-y. The supermarket business also put in solid performances, backed by store expansion and recovering consumer demand. Earnings at the home shopping business expanded thanks to a better product mix.

(Continued on the next page)

GS Retail 2Q26 review

(KRWb)	2Q26	1Q26	Chg (% q-q)	2Q25	Chg (% y-y)	Consensus	Diff (%)	Samsung	Diff (%)
Sales	3,175.1	2,854.9	11.2	2,980.6	6.5	3,122.1	1.7	3,153.6	0.7
Operating profit	109.4	58.3	87.7	84.5	29.5	101.3	8.0	100.2	9.2
Pre-tax profit	90.6	59.2	53.1	17.0	432.2	76.6	18.3	75.6	19.8
Net profit	64.6	43.1	49.9	10.7	503.7	53.1	21.7	54.8	17.9
Margins (%)									
Operating profit	3.4	2.0		2.8		3.2		3.2	
Pre-tax profit	2.9	2.1		0.6		2.5		2.4	
Net profit	2.0	1.5		0.4		1.7		1.7	

Source: Company data, Samsung Securities estimates

Valuation

(KRWb)	Sales	Operating profit	Pre-tax profit	Net profit	EPS (KRW)	EPS growth (% y-y)	P/E (x)	Net debt	EV/EBITDA (x)	P/B (x)	ROE (%)
2024	11,627	239	11	10	-2,884	nm	666.9	2,664	4.1	0.4	-7.8
2025	11,957	292	89	50	1,543	nm	38.7	2,209	3.9	0.5	4.0
2026E	12,458	370	317	229	2,731	77.0	10.4	2,170	4.1	0.7	6.8
2027E	12,759	398	330	239	2,863	4.8	9.9	2,135	4.0	0.7	6.7
2028E	13,039	410	346	251	2,999	4.8	9.5	2,112	3.9	0.6	6.7

Source: Company data, Samsung Securities estimates

Maintaining BUY: We forecast consumption recovery, supported by strong Korean exports, will to continue through 2H26. The company's enterprise-wide focus on profitability since last year—evident in its improving ROE—is a positive development. Based on the corporate value enhancement plan disclosed alongside the earnings announcement, the retailer needs to further refine its shareholder return policy. Believing that sustained operating leverage to support resilient earnings, we revise up our full-year net profit forecast by 18% and increase our target price to KRW35,000. Our BUY rating remains unchanged.

GS Retail: Results and forecasts

(KRWb)	1Q25	2Q25	3Q25	4Q25	1Q26	2Q26P	3Q26E	4Q26E	2025	2026E	2027E
Sales	2,761.3	2,980.6	3,205.4	3,026.0	2,854.9	3,175.1	3,308.8	3,119.1	11,973.2	12,457.9	12,758.6
Convenience store	2,012.3	2,225.7	2,448.5	2,253.1	2,086.3	2,384.4	2,526.4	2,329.2	8,939.6	9,326.3	9,501.8
Super supermarket	416.0	426.7	459.4	440.4	453.4	469.8	487.8	460.1	1,742.5	1,871.1	1,975.3
Home shopping	257.8	265.8	247.5	278.0	262.0	268.2	243.4	277.9	1,049.1	1,051.5	1,073.1
Development	8.9	8.1	8.3	8.9	8.8	10.0	8.5	9.2	34.2	36.5	37.6
Other	66.3	54.3	41.7	45.6	44.4	42.7	42.7	42.7	207.8	172.5	170.8
Operating profit	38.7	84.5	111.1	53.3	58.3	109.4	127.0	75.3	287.6	370.0	398.3
Convenience store	17.2	59.0	85.1	24.8	21.3	71.4	92.9	35.0	186.1	220.5	234.9
Super supermarket	7.8	5.4	9.2	4.7	12.1	9.3	15.1	5.8	27.1	42.4	46.6
Home shopping	22.4	25.2	11.6	33.7	29.7	26.7	18.7	35.1	92.9	110.2	113.6
Development	0.3	1.9	0.0	-5.0	1.3	3.9	2.0	1.0	-2.8	8.2	8.2
Other	-9.0	-7.0	5.2	-4.9	-6.1	-1.9	-1.7	-1.5	-15.7	-11.3	-4.9
Pre-tax profit	12.1	17.0	111.1	-56.2	59.2	90.6	109.0	58.3	84.1	317.2	330.2
Net profit	4.8	14.2	90.3	-59.1	42.5	64.6	79.1	42.3	50.2	228.5	239.4
Net profit (controlling interests)	6.7	15.3	94.5	-73.1	43.1	65.2	80.1	42.8	43.4	231.2	242.5
Change (% y-y)											
Sales	-1.7	1.5	4.9	3.1	3.4	6.5	3.2	3.1	2.0	4.0	2.4
Convenience store	2.2	1.5	6.1	2.5	3.7	7.1	3.2	3.4	3.2	4.3	1.9
Super supermarket	9.2	8.3	8.5	7.5	9.0	10.1	6.2	4.5	8.4	7.4	5.6
Home shopping	-6.7	-2.7	-1.4	10.5	1.6	0.9	-1.7	-0.0	-0.3	0.2	2.1
Development	-8.2	-20.6	2.5	11.3	-1.1	23.5	3.0	3.0	-5.0	6.8	3.0
Other	1.3	-17.3	-36.1	-32.8	-33.1	-21.2	2.4	-6.3	-21.3	-17.0	-1.0
Operating profit	-47.7	4.3	37.8	92.4	50.7	29.5	14.3	41.3	9.3	28.6	7.7
Convenience store	-34.6	-9.1	16.7	-18.7	23.8	21.0	9.1	40.9	-4.4	18.5	6.5
Super supermarket	-21.2	-16.9	-33.8	291.7	55.1	72.2	64.5	24.1	-14.0	56.3	10.0
Home shopping	-31.7	-7.4	-37.6	18.2	32.6	6.0	61.3	4.1	-13.3	18.6	3.1
Development	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Other	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Pre-tax profit	n/a	n/a	n/a	n/a	387.6	432.0	-1.8	n/a	167.3	277.3	4.1
Net profit	n/a	n/a	n/a	n/a	783.6	354.5	-12.4	n/a	413.1	354.8	4.8
Net profit (controlling interests)	n/a	n/a	n/a	n/a	539.9	326.6	-15.3	n/a	1,604.9	432.2	4.9
Margins (%)											
Operating margin	1.4	2.8	3.5	1.8	2.0	3.4	3.8	2.4	2.4	3.0	3.1
Convenience store	0.9	2.7	3.5	1.1	1.0	3.0	3.7	1.5	2.1	2.4	2.5
Super supermarket	1.9	1.3	2.0	1.1	2.7	2.0	3.1	1.3	1.6	2.3	2.4
Home shopping	8.7	9.5	4.7	12.1	11.3	10.0	7.7	12.6	8.9	10.5	10.6
Development	3.4	23.5	0.0	-56.2	14.8	39.0	23.4	10.9	-8.2	22.5	21.8
Pre-tax margin	0.4	0.6	3.5	-1.9	2.1	2.9	3.3	1.9	0.7	2.5	2.6
Net margin	0.2	0.5	2.8	-2.0	1.5	2.0	2.4	1.4	0.4	1.8	1.9
Net margin (controlling interests)	0.2	0.5	2.9	-2.4	1.5	2.1	2.4	1.4	0.4	1.9	1.9

Source: Company data, Samsung Securities estimates

GS Retail: Sum-of-the-parts valuation

(KRWb)	
Enterprise value	2,894.5
1) Convenience store business	2,043.0
- 3Q26-2Q27 net profit	147.3
- Target P/E* (x)	13.9
2) Other retail business	851.6
- 3Q26-2Q27 net profit	84.6
- Target P/E** (x)	10.1
Outstanding shares	83,607,415
Target price (KRW)	34,620

Note: *20% discount to Japanese convenience store peer valuation to reflect differences in revenue scale;

**Applied Korean retail sector average

Source: Samsung Securities estimates

Income statement

Year-end Dec 31 (KRWb)	2024	2025	2026E	2027E	2028E
Sales	11,579	11,957	12,458	12,759	13,039
Cost of goods sold	8,700	9,046	9,480	9,702	9,897
Gross profit	2,879	2,912	2,978	3,057	3,142
Gross margin (%)	24.9	24.4	23.9	24.0	24.1
SG&A expenses	2,623	2,620	2,608	2,659	2,732
Operating profit	256	292	370	398	410
Operating margin (%)	2.2	2.4	3.0	3.1	3.1
Non-operating gains (losses)	-196	-236	-53	-68	-64
Financial profit	82	130	65	52	51
Financial costs	204	168	96	90	86
Equity-method gains (losses)	-40	-102	-36	-30	-30
Other	-34	-96	14	0	0
Pre-tax profit	60	56	317	330	346
Taxes	41	29	89	91	95
Effective tax rate (%)	68.7	51.3	27.9	27.5	27.5
Profit from continuing operations	-0	61	229	239	251
Profit from discontinued operations	10	-10	0	0	0
Net profit	10	50	229	239	251
Net margin (%)	0.1	0.4	1.8	1.9	1.9
Net profit (controlling interests)	3	43	231	239	251
Net profit (non-controlling interests)	7	7	-3	0	0
EBITDA	1,017	1,027	928	995	1,017
EBITDA margin (%)	8.8	8.6	7.4	7.8	7.8
EPS (parent-based) (KRW)	25	519	2,765	2,863	2,999
EPS (consolidated) (KRW)	95	601	2,733	2,863	2,999
Adjusted EPS (KRW)*	-2,884	1,543	2,731	2,863	2,999

Balance sheet

Year-end Dec 31 (KRWb)	2024	2025	2026E	2027E	2028E
Current assets	1,481	1,798	2,014	2,212	2,411
Cash & equivalents	93	294	333	368	391
Accounts receivable	424	462	537	578	635
Inventories	307	337	386	455	515
Other current assets	657	704	757	811	869
Fixed assets	6,100	5,685	5,757	5,828	5,897
Investment assets	1,176	1,056	3,444	3,474	3,505
Tangible assets	1,542	1,429	1,471	1,510	1,549
Intangible assets	233	171	171	171	171
Other long-term assets	3,150	3,029	672	672	672
Total assets	7,582	7,483	7,771	8,040	8,308
Current liabilities	1,898	1,996	2,114	2,198	2,287
Accounts payable	436	481	512	552	593
Short-term debt	74	16	16	16	16
Other current liabilities	1,389	1,498	1,586	1,630	1,677
Long-term liabilities	2,502	2,211	2,195	2,190	2,168
Bonds & long-term debt	504	299	1,813	1,813	1,813
Other long-term liabilities	1,998	1,912	382	377	355
Total liabilities	4,400	4,207	4,317	4,396	4,464
Owners of parent equity	3,207	3,284	3,463	3,652	3,853
Capital stock	84	84	84	84	84
Capital surplus	980	980	980	980	980
Retained earnings	2,714	2,757	2,935	3,125	3,325
Other	-570	-536	-536	-536	-536
Non-controlling interests' equity	-25	-8	-8	-8	-8
Total equity	3,182	3,276	3,454	3,644	3,844
Net debt	2,791	2,317	2,177	2,143	2,121

Cash flow statement

Year-end Dec 31 (KRWb)	2024	2025	2026E	2027E	2028E
Cash flow from operations	660	939	811	807	784
Net profit	10	50	229	239	251
Non-cash profit and expenses	1,141	1,009	714	719	692
Depreciation	724	696	519	558	569
Amortization	37	39	38	38	38
Other	380	274	156	122	84
Changes in A/L from operating activities	-318	14	-131	-151	-159
Cash flow from investments	-352	-78	-105	-105	-93
Change in tangible assets	-422	-218	-252	-252	-240
Change in financial assets	-2	-7	152	152	152
Other	72	146	-5	-5	-4
Cash flow from financing	-649	-659	-667	-667	-667
Change in debt	-425	-252	-614	-614	-614
Change in equity	-250	0	0	0	0
Dividends	-59	-42	-50	-84	-100
Other	86	-365	-3	31	47
Change in cash	-338	201	39	35	23
Cash at beginning of year	432	93	294	333	368
Cash at end of year	93	294	333	368	391
Gross cash flow	1,151	1,059	943	958	942
Free cash flow	221	708	549	542	531

Note: *Excluding one-off items

**Fully diluted, excluding one-off items

***From companies subject to equity-method valuation

Source: Company data, Samsung Securities estimates

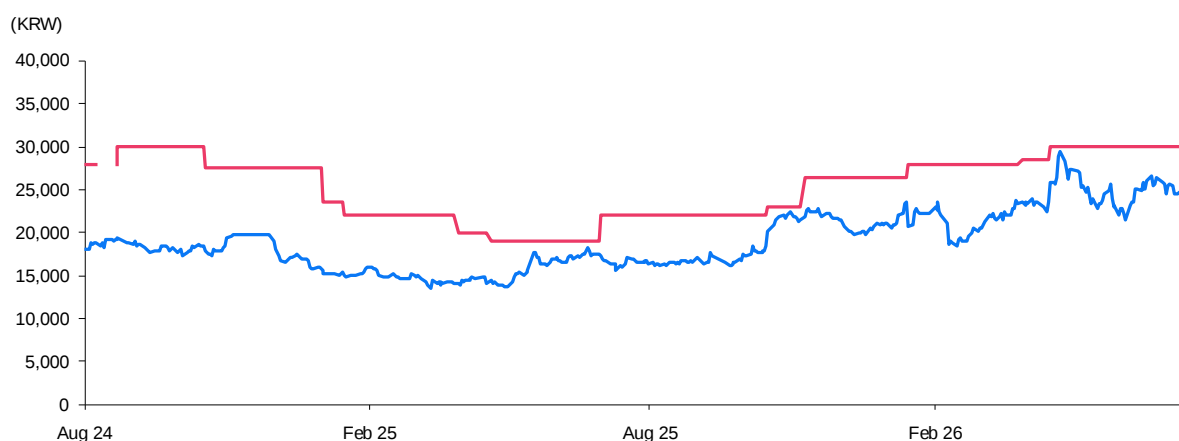
Financial ratios

Year-end Dec 31	2024	2025	2026E	2027E	2028E
Growth (%)					
Sales	4.0	3.3	4.2	2.4	2.2
Operating profit	-12.2	14.1	26.7	7.7	2.9
Net profit	-55.8	413.1	354.9	4.7	4.8
Adjusted EPS**	n/a	n/a	77.0	4.8	4.8
Per-share data (KRW)					
EPS (parent-based)	25	519	2,765	2,863	2,999
EPS (consolidated)	95	601	2,733	2,863	2,999
Adjusted EPS**	-2,884	1,543	2,731	2,863	2,999
BVPS	36,979	38,619	40,251	42,450	44,781
DPS (common)	500	600	1,000	1,200	1,200
Valuations (x)					
P/E***	666.9	38.7	10.4	9.9	9.5
P/B***	0.4	0.5	0.7	0.7	0.6
EV/EBITDA	4.1	3.9	4.1	4.0	3.9
Ratios (%)					
ROE	-7.8	4.0	6.8	6.7	6.7
ROA	0.1	0.7	3.0	3.0	3.1
ROIC	-0.0	4.5	8.2	12.8	12.8
Payout ratio	426.7	99.8	36.6	41.9	40.0
Dividend yield (common)	3.0	3.0	3.5	4.2	4.2
Net debt to equity	87.7	70.7	63.0	58.8	55.2
Interest coverage (x)	2.4	2.7	3.9	4.4	4.8

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Target price changes in past two years



Rating changes over past two years (adjusted share prices)

Date	2024/2/7	9/13	11/8	2025/1/23	2/6	4/21	5/12	7/22	11/7	12/1	2026/2/5	4/20
Recommendation	BUY	BUY	BUY	BUY	BUY	BUY	BUY	BUY	BUY	BUY	BUY	BUY
Target price (KRW)	28000	30000	27500	23500	22000	20000	19000	22000	23000	26500	28000	28500
Gap* (average)	-25.03	-29.05	-26.52	-35.07	-32.74	-27.57	-14.87	-23.74	-5.55	-19.30	-24.07	-18.10
(max or min)**	-18.04	-26.17	-15.82	-34.09	-27.32	-25.95	-3.89	-15.95	-2.17	-11.13	-15.36	-15.79
Date	5/8	8/10										
Recommendation	BUY	BUY										
Target price (KRW)	30000	35000										
Gap* (average)	-16.28											
(max or min)**	-1.83											

Note: * [(average, maximum, or minimum share price over duration of target price minus target price) / target price] x 100%

** Maximum/minimum share price if new target is higher/lower than market close on the business day prior to target price change

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Industry

OVERWEIGHT	Expected to outperform market by 5% or more within 12 months
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* Note: Effective Jul 27, 2023, BUY, HOLD, and SELL criteria are based on expectations of share-price moves of 15% or more within 12 months

Percentage of ratings in 12 months prior to 2026.06.30

BUY(85.5%)-HOLD(14.5%)-SELL(0%)

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