

# COMPANY UPDATE

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## Industrial Team

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### ▶ AT A GLANCE

| BUY                              |                       |       |
|----------------------------------|-----------------------|-------|
| Target price                     | KRW300,000            | 46.7% |
| Current price                    | KRW204,500            |       |
| Market cap                       | KRW15.3t/USD10.4b     |       |
| Shares (float)                   | 75,000,000 (49.6%)    |       |
| 52-week high/low                 | KRW290,500/KRW142,200 |       |
| Avg daily trading value (60-day) | KRW85.2b/<br>USD58.1m |       |

### ▶ ONE-YEAR PERFORMANCE

|                    | 1M   | 6M    | 12M   |
|--------------------|------|-------|-------|
| Hyundai Glovis (%) | 9.4  | -18.7 | 43.0  |
| Vs Kospi (%pts)    | 26.5 | -42.8 | -35.8 |

### ▶ KEY CHANGES

| (KRW)        | New     | Old     | Diff  |
|--------------|---------|---------|-------|
| Recommend.   | BUY     | BUY     |       |
| Target price | 300,000 | 310,000 | -3.2% |
| 2026E EPS    | 23,686  | 24,323  | -2.6% |
| 2027E EPS    | 26,199  | 25,494  | 2.8%  |

### ▶ SAMSUNG vs THE STREET

|                                           |         |
|-------------------------------------------|---------|
| No of estimates                           | 17      |
| Target price                              | 322,588 |
| Recommendation                            | 4.0     |
| ※ Rating: 4 < → BUY, 3 = HOLD, 2 > → SELL |         |



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# Hyundai Glovis (086280)

## 2Q review: Fundamentals remain solid

- Hyundai Glovis's sales expanded 15.8% y-y to KRW8.7t in 2Q, but operating profit fell 8.1% y-y to KRW495b for a margin of 5.7% (down 1.5%pts y-y).
- Quarterly sales set a new record in 2Q. We expect earnings to recover in 3Q.
- We trim our target price to KRW300,000 but maintain BUY rating.

### WHAT'S THE STORY?

**Logistics:** Logistics sales rose 10.3% y-y to KRW2.8t in 2Q, driven by growing sales from non-captive customers and increasing land transportation volumes in North America. Yet, operating profit declined 5.9% y-y to KRW191.8b, for an operating margin of 6.7% (down 120bps y-y), primarily because contracted container freight rates in 1H26 were lowered, reflecting weak containership market conditions at the end of last year, when the SCFI stood at 1,656 (down 33% y-y).

**Shipping:** Pure car carrier (PCC) sales increased 10.9% y-y thanks to high-margin, non-captive orders from Chinese OEMs (non-captive share of sales: 51% in 2Q). Bulk-carrier sales surged 56.8% y-y, as the 2Q BDI average leapt 88% y-y to 2,751pt. The shipping division's sales expanded 20.9% y-y to KRW1.6t. However, operating profit tumbled 34.6% y-y to KRW130.9b due to spikes in fuel costs. That said, we view the decline in profitability not as a structural deterioration, but as a timing mismatch: the fuel cost burden should be offset in 3Q.

**Distribution:** The distribution division's sales rose 17.9% y-y to KRW4.2t and operating profit grew 27.8% y-y to KRW172.3b. Growth was driven by: 1) 16.2% higher sales at complete knockdown (CKD) operations; and 2) a 51.5% surge in trading revenue due to high non-ferrous metal prices.

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### SUMMARY 2Q RESULTS

| (KRWb)             | 2Q26  | Chg     |         | Diff (%) |           |
|--------------------|-------|---------|---------|----------|-----------|
|                    |       | (% y-y) | (% q-q) | Samsung  | Consensus |
| Sales              | 8,705 | 15.8    | 11.4    | 6.7      | 7.8       |
| Operating profit   | 495   | -8.1    | -5.1    | -11.3    | -1.6      |
| Pre-tax profit     | 494   | -16.3   | 11.1    | -22.2    | -1.6      |
| Net profit         | 369   | -26.7   | 8.3     | -24.2    | -13.5     |
| <b>Margins (%)</b> |       |         |         |          |           |
| Operating profit   | 5.7   |         |         |          |           |
| Pre-tax profit     | 5.7   |         |         |          |           |
| Net profit         | 4.2   |         |         |          |           |

Source: Company data, FnGuide, Samsung Securities estimates

### VALUATION SUMMARY

|                             | 2025    | 2026E   | 2027E   |
|-----------------------------|---------|---------|---------|
| <b>Valuations (x)</b>       |         |         |         |
| P/E                         | 9.1     | 8.6     | 7.8     |
| P/B                         | 1.5     | 1.3     | 1.2     |
| EV/EBITDA                   | 4.8     | 4.5     | 3.9     |
| Div yield (%)               | 2.8     | 3.0     | 3.2     |
| EPS growth (% y-y)          | 37.0    | 6.0     | 10.6    |
| ROE (%)                     | 18.1    | 16.1    | 15.7    |
| <b>Per-share data (KRW)</b> |         |         |         |
| EPS                         | 22,353  | 23,686  | 26,199  |
| BVPS                        | 135,485 | 153,384 | 173,498 |
| DPS                         | 5,800   | 6,100   | 6,500   |

**Trimming target price but maintaining BUY:** Finetuning our earnings estimates and reflecting a drop in global peers' P/E multiple, we slightly reduce our SOTP-based target price to KRW300,000 (based on 13.1x 2026 P/E). China's auto exports climbed 73% y-y to 2.87m units in 2Q26, and PCC charter rates jumped 65% y-y to USD70,000/day since the beginning of this year. We anticipate continued earnings improvement, backed by strong shipping rates in 2H26.

## Hyundai Glovis: Results and forecasts

|                                                  | 1Q25  | 2Q25  | 3Q25  | 4Q25  | 1Q26  | 2Q26P | 3Q26E | 4Q26E | 2025   | 2026E  | 2027E  | 2028E  |
|--------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------|--------|
| <b>Forex rates</b>                               |       |       |       |       |       |       |       |       |        |        |        |        |
| KRW/USD (end-of-period)                          | 1,473 | 1,354 | 1,404 | 1,440 | 1,519 | 1,549 | 1,450 | 1,380 | 1,440  | 1,380  | 1,300  | 1,250  |
| Chg (% y-y)                                      | 9.3   | -1.7  | 6.8   | -2.2  | 3.2   | 14.4  | 3.3   | -4.2  | -2.2   | -4.2   | -5.8   | -3.8   |
| KRW/USD (4-quarter average)                      | 1,453 | 1,401 | 1,387 | 1,452 | 1,467 | 1,502 | 1,475 | 1,410 | 1,452  | 1,463  | 1,334  | 1,273  |
| Chg (% y-y)                                      | 9.3   | 2.2   | 2.1   | 3.7   | 1.0   | 7.2   | 6.4   | -2.9  | 6.4    | 0.8    | -8.8   | -4.6   |
| <b>HMC/Kia combined sales assumptions ('000)</b> |       |       |       |       |       |       |       |       |        |        |        |        |
| Domestic                                         | 301   | 331   | 318   | 309   | 296   | 308   | 298   | 288   | 1,261  | 1,190  | 1,210  | 1,210  |
| Chg (% y-y)                                      | 1.0   | 2.2   | 7.9   | -6.2  | -1.5  | -6.8  | -6.3  | -7.0  | 1.2    | -5.6   | 1.7    | 0.0    |
| Export                                           | 538   | 569   | 538   | 524   | 546   | 570   | 531   | 543   | 2,166  | 2,190  | 2,200  | 2,200  |
| Chg (% y-y)                                      | -1.4  | -4.2  | 8.4   | -2.5  | 1.4   | 0.2   | -1.2  | 3.7   | -0.3   | 1.1    | 0.5    | 0.0    |
| Overseas                                         | 943   | 971   | 924   | 930   | 921   | 1,012 | 1,037 | 1,059 | 3,767  | 3,999  | 4,304  | 4,454  |
| Chg (% y-y)                                      | 1.8   | 1.2   | -3.0  | -3.3  | -2.4  | 4.3   | 12.2  | 13.9  | -0.8   | 6.2    | 7.6    | 3.5    |
| <b>Results &amp; forecasts (KRWb)</b>            |       |       |       |       |       |       |       |       |        |        |        |        |
| Sales                                            | 7,223 | 7,516 | 7,355 | 7,472 | 7,813 | 8,705 | 8,206 | 8,017 | 29,566 | 32,741 | 33,399 | 34,110 |
| Logistics                                        | 2,458 | 2,589 | 2,502 | 2,534 | 2,490 | 2,856 | 2,614 | 2,590 | 10,083 | 10,551 | 10,459 | 10,507 |
| Domestic                                         | 462   | 494   | 488   | 510   | 532   | 525   | 503   | 467   | 1,953  | 2,028  | 2,069  | 2,085  |
| Overseas                                         | 1,996 | 2,095 | 2,014 | 2,024 | 1,958 | 2,331 | 2,111 | 2,123 | 8,129  | 8,523  | 8,391  | 8,422  |
| Shipping                                         | 1,257 | 1,360 | 1,323 | 1,462 | 1,452 | 1,644 | 1,446 | 1,517 | 5,401  | 6,059  | 6,173  | 6,486  |
| PCC                                              | 1,007 | 1,066 | 986   | 1,115 | 1,104 | 1,183 | 1,084 | 1,149 | 4,174  | 4,520  | 4,602  | 4,879  |
| Bulk                                             | 250   | 294   | 337   | 346   | 348   | 462   | 362   | 367   | 1,227  | 1,539  | 1,571  | 1,607  |
| Distribution                                     | 3,508 | 3,567 | 3,531 | 3,477 | 3,870 | 4,206 | 4,145 | 3,910 | 14,083 | 16,131 | 16,767 | 17,117 |
| CKD                                              | 3,012 | 3,052 | 3,051 | 2,986 | 3,330 | 3,545 | 3,646 | 3,547 | 12,102 | 14,067 | 14,616 | 14,875 |
| Used car auctions                                | 192   | 195   | 203   | 212   | 202   | 176   | 209   | 240   | 802    | 826    | 851    | 877    |
| Other (trading, etc.)                            | 304   | 320   | 276   | 278   | 339   | 485   | 290   | 123   | 1,179  | 1,238  | 1,300  | 1,364  |
| Operating profit                                 | 502   | 539   | 524   | 508   | 521   | 495   | 598   | 538   | 2,073  | 2,152  | 2,289  | 2,381  |
| Pre-tax profit                                   | 515   | 590   | 504   | 548   | 445   | 494   | 706   | 646   | 2,157  | 2,291  | 2,534  | 2,599  |
| Net profit                                       | 398   | 503   | 393   | 440   | 341   | 368   | 562   | 506   | 1,735  | 1,777  | 1,966  | 2,017  |
| <b>Chg (% y-y)</b>                               |       |       |       |       |       |       |       |       |        |        |        |        |
| Sales                                            | 9.7   | 6.4   | -1.5  | 2.5   | 8.2   | 15.8  | 11.6  | 7.3   | 4.1    | 10.7   | 2.0    | 2.1    |
| Logistics                                        | 8.1   | 6.3   | -3.1  | -3.4  | 1.3   | 10.3  | 4.5   | 2.2   | 1.7    | 4.6    | -0.9   | 0.5    |
| Domestic                                         | -3.7  | 0.3   | -1.3  | 3.7   | 15.1  | 6.4   | 3.0   | -8.3  | -0.2   | 3.8    | 2.0    | 0.8    |
| Overseas                                         | 11.2  | 7.9   | -3.5  | -5.0  | -1.9  | 11.2  | 4.8   | 4.9   | 2.2    | 4.8    | -1.6   | 0.4    |
| Shipping                                         | 9.2   | 5.6   | -0.5  | 8.0   | 15.5  | 20.9  | 9.4   | 3.8   | 5.5    | 12.2   | 1.9    | 5.1    |
| PCC                                              | 9.2   | 7.1   | -2.8  | 4.4   | 9.7   | 10.9  | 10.0  | 3.0   | 4.3    | 8.3    | 1.8    | 6.0    |
| Bulk                                             | 9.3   | 0.6   | 6.9   | 21.8  | 39.0  | 56.8  | 7.6   | 6.1   | 9.5    | 25.4   | 2.0    | 2.3    |
| Distribution                                     | 11.0  | 6.7   | -0.8  | 5.0   | 10.3  | 17.9  | 17.4  | 12.5  | 5.3    | 14.5   | 3.9    | 2.1    |
| CKD                                              | 13.6  | 8.4   | -1.7  | 4.5   | 10.5  | 16.2  | 19.5  | 18.8  | 5.9    | 16.2   | 3.9    | 1.8    |
| Used car auctions                                | 25.6  | 17.4  | 19.0  | 16.3  | 4.9   | -9.9  | 3.0   | 13.1  | 19.4   | 3.0    | 3.0    | 3.0    |
| Other (trading, etc.)                            | -14.5 | -11.5 | -1.7  | 1.7   | 11.6  | 51.5  | 5.0   | -55.7 | -7.3   | 5.0    | 5.0    | 5.0    |
| Operating profit                                 | 30.4  | 22.7  | 11.7  | 10.6  | 3.9   | -8.1  | 14.1  | 5.9   | 18.3   | 3.8    | 6.4    | 4.0    |
| Pre-tax profit                                   | 19.8  | 38.8  | 4.9   | 161.6 | -13.5 | -16.4 | 40.0  | 17.9  | 39.6   | 6.2    | 10.6   | 2.6    |
| Net profit                                       | 30.1  | 60.8  | 2.3   | 356.0 | -14.4 | -26.8 | 43.1  | 14.9  | 57.8   | 2.5    | 10.6   | 2.6    |
| <b>Sales breakdown (%)</b>                       |       |       |       |       |       |       |       |       |        |        |        |        |
| Sales                                            | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0  | 100.0  | 100.0  | 100.0  |
| Logistics                                        | 34.0  | 34.4  | 34.0  | 33.9  | 31.9  | 32.8  | 31.9  | 32.3  | 34.1   | 32.2   | 31.3   | 30.8   |
| Domestic                                         | 6.4   | 6.6   | 6.6   | 6.8   | 6.8   | 6.0   | 6.1   | 5.8   | 6.6    | 6.2    | 6.2    | 6.1    |
| Overseas                                         | 27.6  | 27.9  | 27.4  | 27.1  | 25.1  | 26.8  | 25.7  | 26.5  | 27.5   | 26.0   | 25.1   | 24.7   |
| Shipping                                         | 17.4  | 18.1  | 18.0  | 19.6  | 18.6  | 18.9  | 17.6  | 18.9  | 18.3   | 18.5   | 18.5   | 19.0   |
| PCC                                              | 13.9  | 14.2  | 13.4  | 14.9  | 14.1  | 13.6  | 13.2  | 14.3  | 14.1   | 13.8   | 13.8   | 14.3   |
| Bulk                                             | 3.5   | 3.9   | 4.6   | 4.6   | 4.5   | 5.3   | 4.4   | 4.6   | 4.2    | 4.7    | 4.7    | 4.7    |
| Distribution                                     | 48.6  | 47.5  | 48.0  | 46.5  | 49.5  | 48.3  | 50.5  | 48.8  | 47.6   | 49.3   | 50.2   | 50.2   |
| CKD                                              | 41.7  | 40.6  | 41.5  | 40.0  | 42.6  | 40.7  | 44.4  | 44.2  | 40.9   | 43.0   | 43.8   | 43.6   |
| Used car auctions                                | 2.7   | 2.6   | 2.8   | 2.8   | 2.6   | 2.0   | 2.5   | 3.0   | 2.7    | 2.5    | 2.5    | 2.6    |
| Other (trading, etc.)                            | 4.2   | 4.3   | 3.8   | 3.7   | 4.3   | 5.6   | 3.5   | 1.5   | 4.0    | 3.8    | 3.9    | 4.0    |
| Operating profit                                 | 6.9   | 7.2   | 7.1   | 6.8   | 6.7   | 5.7   | 7.3   | 6.7   | 7.0    | 6.6    | 6.9    | 7.0    |
| Pre-tax profit                                   | 7.1   | 7.9   | 6.9   | 7.3   | 5.7   | 5.7   | 8.6   | 8.1   | 7.3    | 7.0    | 7.6    | 7.6    |
| Net profit                                       | 5.5   | 6.7   | 5.3   | 5.9   | 4.4   | 4.2   | 6.8   | 6.3   | 5.9    | 5.4    | 5.9    | 5.9    |

Source: Company data, Samsung Securities estimates

## Forecast revisions

| (KRWb)           | 2025   | New    |        | Old    |        | Chg (%) |       |
|------------------|--------|--------|--------|--------|--------|---------|-------|
|                  |        | 2026E  | 2027E  | 2026E  | 2027E  | 2026E   | 2027E |
| Sales            | 29,566 | 32,741 | 33,399 | 32,322 | 33,399 | 1.3     | 0.0   |
| Operating profit | 2,073  | 2,152  | 2,289  | 2,225  | 2,287  | -3.3    | 0.1   |
| Pre-tax profit   | 2,157  | 2,291  | 2,534  | 2,383  | 2,498  | -3.9    | 1.4   |
| Net profit       | 1,735  | 1,777  | 1,966  | 1,825  | 1,913  | -2.6    | 2.8   |
| EBITDA           | 2,853  | 3,060  | 3,279  | 3,133  | 3,277  | -2.3    | 0.1   |
| EPS (KRW)*       | 22,353 | 23,686 | 26,199 | 24,323 | 25,494 | -2.6    | 2.8   |

Note: \*Fully diluted, excluding one-off items

Source: Company data, Samsung Securities estimates

## Valuation summary

| Year-end<br>(KRWb) | Sales  | Operating<br>profit | Pre-tax<br>profit | Net<br>profit | EPS*<br>(KRW) | EPS growth<br>(%) | P/E<br>(x) | P/B<br>(x) | EV/EBITDA<br>(x) | ROE<br>(%) | Net debt<br>(KRWb) |
|--------------------|--------|---------------------|-------------------|---------------|---------------|-------------------|------------|------------|------------------|------------|--------------------|
| 2022               | 26,982 | 1,799               | 1,597             | 1,193         | 18,939        | 65.0              | 10.8       | 2.3        | 6.0              | 18.8       | 1,019              |
| 2023               | 25,683 | 1,554               | 1,453             | 1,070         | 17,483        | (7.7)             | 11.7       | 2.0        | 6.5              | 14.6       | -914               |
| 2024               | 28,407 | 1,753               | 1,545             | 1,099         | 16,317        | (6.7)             | 12.5       | 1.8        | 5.6              | 13.3       | -806               |
| 2025               | 29,566 | 2,073               | 2,157             | 1,735         | 22,353        | 37.0              | 9.1        | 1.5        | 4.8              | 18.1       | -1,262             |
| 2026E              | 32,741 | 2,152               | 2,291             | 1,777         | 23,686        | 6.0               | 8.6        | 1.3        | 4.5              | 16.1       | -1,717             |
| 2027E              | 33,399 | 2,289               | 2,534             | 1,966         | 26,199        | 10.6              | 7.8        | 1.2        | 3.9              | 15.7       | -2,453             |
| 2028E              | 34,110 | 2,381               | 2,599             | 2,017         | 26,878        | 2.6               | 7.6        | 1.1        | 3.6              | 14.4       | -3,221             |

Note: \*Fully diluted, excluding one-off items

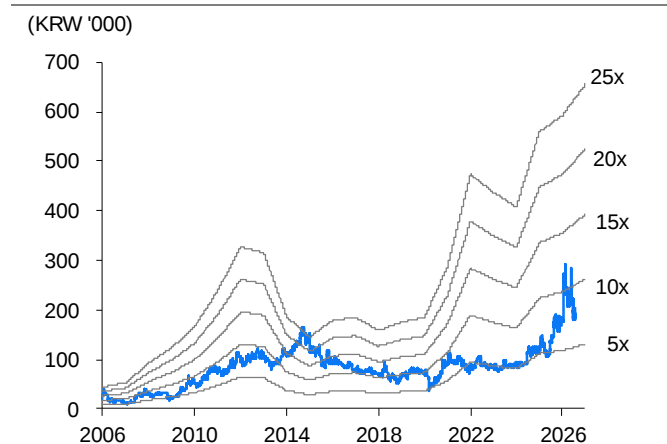
Source: Company data, Samsung Securities estimates

## Sum-of-the-parts valuation

| (KRWm)                            | 2026E sales | 2026E operating profit | 2026E net profit | P/E (x) | Fair value |
|-----------------------------------|-------------|------------------------|------------------|---------|------------|
| <b>Fair value</b>                 |             |                        |                  |         | 22,820,417 |
| Logistics                         | 10,550,736  | 733,201                | 604,687          | 15.2    | 9,161,209  |
| Shipping                          | 6,059,215   | 793,428                | 651,424          | 8.8     | 5,751,170  |
| Distribution                      | 16,130,731  | 625,797                | 521,342          | 15.2    | 7,908,037  |
| Shares ('000)                     |             |                        |                  |         | 75,000     |
| <b>Fair value per share (KRW)</b> |             |                        |                  |         | 300,000    |
| Current price (KRW)               |             |                        |                  |         | 204,500    |
| Upside (%)                        |             |                        |                  |         | 46.7       |

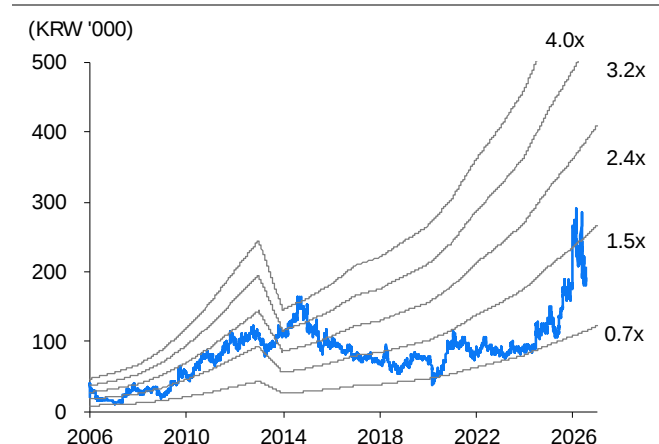
Source: Samsung Securities estimates

## Forward P/E band



Source: QuantiWise, Samsung Securities estimates

## Forward P/B band



Source: QuantiWise, Samsung Securities estimates

## Income statement

| Year-end Dec 31 (KRWb)                 | 2024          | 2025          | 2026E         | 2027E         | 2028E         |
|----------------------------------------|---------------|---------------|---------------|---------------|---------------|
| <b>Sales</b>                           | <b>28,407</b> | <b>29,566</b> | <b>32,741</b> | <b>33,399</b> | <b>34,110</b> |
| Cost of goods sold                     | 25,957        | 26,797        | 29,817        | 30,323        | 30,925        |
| <b>Gross profit</b>                    | <b>2,450</b>  | <b>2,770</b>  | <b>2,924</b>  | <b>3,076</b>  | <b>3,185</b>  |
| Gross margin (%)                       | 8.6           | 9.4           | 8.9           | 9.2           | 9.3           |
| SG&A expenses                          | 697           | 697           | 771           | 787           | 804           |
| <b>Operating profit</b>                | <b>1,753</b>  | <b>2,073</b>  | <b>2,152</b>  | <b>2,289</b>  | <b>2,381</b>  |
| Operating margin (%)                   | 6.2           | 7.0           | 6.6           | 6.9           | 7.0           |
| <b>Non-operating gains (losses)</b>    | <b>-208</b>   | <b>84</b>     | <b>138</b>    | <b>244</b>    | <b>218</b>    |
| Financial profit                       | 186           | 184           | 175           | 188           | 200           |
| Financial costs                        | 189           | 172           | 173           | 159           | 137           |
| Equity-method gains (losses)           | -122          | -29           | -29           | -29           | -29           |
| Other                                  | -83           | 101           | 165           | 245           | 184           |
| <b>Pre-tax profit</b>                  | <b>1,545</b>  | <b>2,157</b>  | <b>2,291</b>  | <b>2,534</b>  | <b>2,599</b>  |
| Taxes                                  | 445           | 422           | 513           | 568           | 582           |
| Effective tax rate (%)                 | 28.8          | 19.6          | 22.4          | 22.4          | 22.4          |
| Profit from continuing operations      | 1,099         | 1,735         | 1,777         | 1,966         | 2,017         |
| Profit from discontinued operations    | 0             | 0             | 0             | 0             | 0             |
| <b>Net profit</b>                      | <b>1,099</b>  | <b>1,735</b>  | <b>1,777</b>  | <b>1,966</b>  | <b>2,017</b>  |
| Net margin (%)                         | 3.9           | 5.9           | 5.4           | 5.9           | 5.9           |
| Net profit (controlling interests)     | 1,094         | 1,734         | 1,776         | 1,965         | 2,016         |
| Net profit (non-controlling interests) | 6             | 1             | 1             | 1             | 1             |
| EBITDA                                 | 2,427         | 2,853         | 3,060         | 3,279         | 3,385         |
| EBITDA margin (%)                      | 8.5           | 9.6           | 9.3           | 9.8           | 9.9           |
| EPS (parent-based) (KRW)               | 14,585        | 23,117        | 23,686        | 26,199        | 26,878        |
| EPS (consolidated) (KRW)               | 14,660        | 23,129        | 23,699        | 26,213        | 26,893        |
| Adjusted EPS (KRW)*                    | 16,317        | 22,353        | 23,686        | 26,199        | 26,878        |

## Cash flow statement

| Year-end Dec 31 (KRWb)                   | 2024         | 2025          | 2026E         | 2027E         | 2028E         |
|------------------------------------------|--------------|---------------|---------------|---------------|---------------|
| <b>Cash flow from operations</b>         | <b>2,122</b> | <b>2,501</b>  | <b>849</b>    | <b>989</b>    | <b>1,753</b>  |
| Net profit                               | 1,099        | 1,735         | 1,777         | 1,966         | 2,017         |
| Non-cash profit and expenses             | 1,576        | 1,179         | 383           | 332           | 1,029         |
| Depreciation                             | 655          | 755           | 887           | 969           | 983           |
| Amortization                             | 19           | 25            | 25            | 25            | 25            |
| Other                                    | 902          | 399           | -529          | -662          | 21            |
| Changes in A/L from operating activities | -329         | 45            | -805          | -775          | -780          |
| <b>Cash flow from investments</b>        | <b>-489</b>  | <b>-1,544</b> | <b>-1,034</b> | <b>-1,034</b> | <b>-1,034</b> |
| Change in tangible assets                | -893         | -470          | -1,029        | -1,029        | -1,029        |
| Change in financial assets               | 596          | -782          | -100          | -100          | -100          |
| Other                                    | -192         | -291          | 94            | 94            | 94            |
| <b>Cash flow from financing</b>          | <b>-703</b>  | <b>-1,625</b> | <b>-1,489</b> | <b>-1,784</b> | <b>-1,815</b> |
| Change in debt                           | 630          | -428          | -47           | -325          | -355          |
| Change in equity                         | 0            | 0             | 0             | 0             | 0             |
| Dividends                                | -236         | -278          | -236          | -278          | -435          |
| Other                                    | -1,097       | -919          | -1,207        | -1,182        | -1,024        |
| Change in cash                           | 986          | -632          | 234           | -227          | 2             |
| Cash at beginning of year                | 2,291        | 3,277         | 2,645         | 2,879         | 2,652         |
| Cash at end of year                      | 3,277        | 2,645         | 2,879         | 2,652         | 2,654         |
| <b>Gross cash flow</b>                   | <b>2,675</b> | <b>2,913</b>  | <b>2,161</b>  | <b>2,298</b>  | <b>3,046</b>  |
| <b>Free cash flow</b>                    | <b>1,183</b> | <b>1,908</b>  | <b>-179</b>   | <b>-39</b>    | <b>724</b>    |

Note: \*Excluding one-off items;

\*\*Fully diluted, excluding one-off items;

\*\*\*From companies subject to equity-method valuation

Source: Company data, Samsung Securities estimates

## Balance sheet

| Year-end Dec 31 (KRWb)                   | 2024          | 2025          | 2026E         | 2027E         | 2028E         |
|------------------------------------------|---------------|---------------|---------------|---------------|---------------|
| <b>Current assets</b>                    | <b>9,861</b>  | <b>10,339</b> | <b>11,684</b> | <b>12,800</b> | <b>13,924</b> |
| Cash & equivalents                       | 3,277         | 2,645         | 2,893         | 3,142         | 3,391         |
| Accounts receivable                      | 3,070         | 3,626         | 4,015         | 4,096         | 4,183         |
| Inventories                              | 1,724         | 1,750         | 1,938         | 1,977         | 2,019         |
| Other current assets                     | 1,791         | 2,318         | 2,837         | 3,585         | 4,331         |
| <b>Fixed assets</b>                      | <b>6,988</b>  | <b>8,248</b>  | <b>8,390</b>  | <b>8,450</b>  | <b>8,496</b>  |
| Investment assets                        | 912           | 1,396         | 1,396         | 1,396         | 1,396         |
| Tangible assets                          | 5,717         | 6,441         | 6,582         | 6,642         | 6,688         |
| Intangible assets                        | 172           | 190           | 190           | 190           | 190           |
| Other long-term assets                   | 188           | 222           | 222           | 222           | 222           |
| <b>Total assets</b>                      | <b>16,849</b> | <b>18,587</b> | <b>20,074</b> | <b>21,250</b> | <b>22,420</b> |
| <b>Current liabilities</b>               | <b>5,311</b>  | <b>5,158</b>  | <b>5,259</b>  | <b>5,306</b>  | <b>5,346</b>  |
| Accounts payable                         | 2,181         | 2,309         | 2,557         | 2,608         | 2,664         |
| Short-term debt                          | 1,059         | 704           | 604           | 600           | 584           |
| Other current liabilities                | 2,071         | 2,146         | 2,099         | 2,099         | 2,099         |
| <b>Long-term liabilities</b>             | <b>2,729</b>  | <b>3,041</b>  | <b>3,084</b>  | <b>2,704</b>  | <b>2,305</b>  |
| Bonds & long-term debt                   | 694           | 599           | 599           | 599           | 599           |
| Other long-term liabilities              | 2,036         | 2,442         | 2,486         | 2,106         | 1,706         |
| <b>Total liabilities</b>                 | <b>8,040</b>  | <b>8,199</b>  | <b>8,343</b>  | <b>8,011</b>  | <b>7,651</b>  |
| <b>Owners of parent equity</b>           | <b>8,773</b>  | <b>10,351</b> | <b>11,693</b> | <b>13,200</b> | <b>14,728</b> |
| Capital stock                            | 38            | 38            | 38            | 38            | 38            |
| Capital surplus                          | 135           | 135           | 135           | 135           | 135           |
| Retained earnings                        | 8,359         | 9,826         | 11,169        | 12,677        | 14,207        |
| Other                                    | 242           | 353           | 352           | 351           | 350           |
| <b>Non-controlling interests' equity</b> | <b>36</b>     | <b>37</b>     | <b>38</b>     | <b>39</b>     | <b>40</b>     |
| <b>Total equity</b>                      | <b>8,809</b>  | <b>10,388</b> | <b>11,731</b> | <b>13,239</b> | <b>14,769</b> |
| Net debt                                 | -806          | -1,262        | -1,717        | -2,453        | -3,221        |

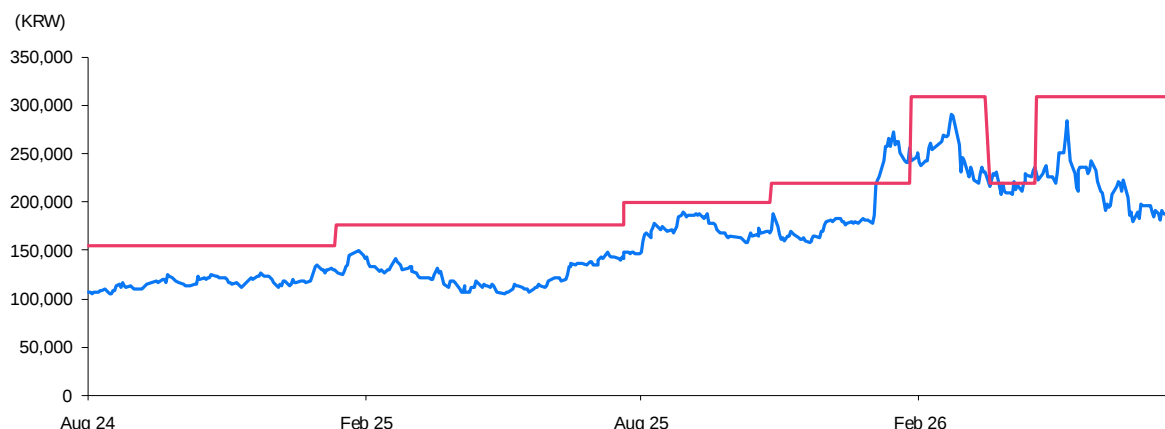
## Financial ratios

| Year-end Dec 31             | 2024    | 2025    | 2026E   | 2027E   | 2028E   |
|-----------------------------|---------|---------|---------|---------|---------|
| <b>Growth (%)</b>           |         |         |         |         |         |
| Sales                       | 10.6    | 4.1     | 10.7    | 2.0     | 2.1     |
| Operating profit            | 12.8    | 18.3    | 3.8     | 6.4     | 4.0     |
| Net profit                  | 2.7     | 57.8    | 2.5     | 10.6    | 2.6     |
| Adjusted EPS**              | -6.7    | 37.0    | 6.0     | 10.6    | 2.6     |
| <b>Per-share data (KRW)</b> |         |         |         |         |         |
| EPS (parent-based)          | 14,585  | 23,117  | 23,686  | 26,199  | 26,878  |
| EPS (consolidated)          | 14,660  | 23,129  | 23,699  | 26,213  | 26,893  |
| Adjusted EPS**              | 16,317  | 22,353  | 23,686  | 26,199  | 26,878  |
| BVPS                        | 114,686 | 135,485 | 153,384 | 173,498 | 193,891 |
| DPS (common)                | 3,700   | 5,800   | 6,100   | 6,500   | 6,900   |
| <b>Valuations (x)</b>       |         |         |         |         |         |
| P/E***                      | 12.5    | 9.1     | 8.6     | 7.8     | 7.6     |
| P/B***                      | 1.8     | 1.5     | 1.3     | 1.2     | 1.1     |
| EV/EBITDA                   | 5.6     | 4.8     | 4.5     | 3.9     | 3.6     |
| <b>Ratios (%)</b>           |         |         |         |         |         |
| ROE                         | 13.3    | 18.1    | 16.1    | 15.7    | 14.4    |
| ROA                         | 7.0     | 9.8     | 9.2     | 9.5     | 9.2     |
| ROIC                        | 16.4    | 19.3    | 17.6    | 17.1    | 16.6    |
| Payout ratio                | 25.2    | 25.1    | 25.7    | 24.8    | 25.7    |
| Dividend yield (common)     | 1.8     | 2.8     | 3.0     | 3.2     | 3.4     |
| Net debt to equity          | -3.1    | -6.8    | -9.4    | -13.4   | -16.8   |
| Interest coverage (x)       | 9.3     | 12.1    | 12.4    | 14.4    | 17.4    |

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## Target price changes in past two years



## Rating changes over past two years (adjusted share prices)

| Date               | 2024/7/1 | 7/25   | 2025/1/16 | 7/25   | 10/30  | 2026/1/30 | 3/23   | 4/23   | 7/24   |
|--------------------|----------|--------|-----------|--------|--------|-----------|--------|--------|--------|
| Recommendation     | BUY      | BUY    | BUY       | BUY    | BUY    | BUY       | BUY    | BUY    | BUY    |
| Target price (KRW) | 155061   | 155061 | 176000    | 200000 | 220000 | 310000    | 220000 | 310000 | 300000 |
| Gap* (average)     | -21.12   | -24.07 | -28.89    | -14.68 | -12.08 | -19.95    | 0.15   | -31.17 |        |
| (max or min)**     | -17.71   | -13.26 | -15.11    | -4.95  | 24.09  | -6.29     | 7.05   | -8.39  |        |

Note: \* [(average, maximum, or minimum share price over duration of target price minus target price) / target price] x 100%

\*\* Maximum/minimum share price if new target is higher/lower than market close on the business day prior to target price change

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|             |                                                                                                      |
|-------------|------------------------------------------------------------------------------------------------------|
| <b>BUY</b>  | Expected to increase in value by 15% or more within 12 months and is highly attractive within sector |
| <b>HOLD</b> | Expected to increase/decrease in value by less than 15% within 12 months                             |
| <b>SELL</b> | Expected to decrease in value by 15% or more within 12 months                                        |

### Industry

|                    |                                                                             |
|--------------------|-----------------------------------------------------------------------------|
| <b>OVERWEIGHT</b>  | Expected to outperform market by 5% or more within 12 months                |
| <b>NEUTRAL</b>     | Expected to outperform/underperform market by less than 5% within 12 months |
| <b>UNDERWEIGHT</b> | Expected to underperform market by 5% or more within 12 months              |

\* Note: Effective Jul 27, 2023, BUY, HOLD, and SELL criteria are based on expectations of share-price moves of 15% or more within 12 months

## Percentage of ratings in 12 months prior to 2026.06.30

BUY(85.5%)-HOLD(14.5%)-SELL(0%)

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